

### Who We Are

NorthCentral DI is a national DI brokerage office specializing in assisting independent firms and producers with their clients' disability insurance needs. Our mission is to provide the best individualized disability solutions for your clients.

# How We Help Advisors

## Sales Support

- Case consultation to ensure best options for your client
- 24 hr quote turnaround with 2-3 top carrier options
- · Client phone/video meetings
- Training webinars

## **Underwriting Case Management**

- Submission to carrier
- Ordering of requirements
- · Weekly case status updates
- Ensure the best offer for your client



## **Inforce Policy Service**

- Improve inforce coverage through reconsiderations
- Increase inforce coverage through increase options

# Indivdual Disability Carriers & Products

Carriers	Market Focus	DI	Retirement Rider	Student Loan Rider	Homemaker Coverage	Short Term DI	Imparied Risk DI	Business Overhead Expense (BOE)	Disability Buy-Out (DBO)	Business Loan Rider	Key Person Disability	Voluntary Benefits	Executive DI Benefits	Resident GME Programs
Ameritas	White Collar, Medical Field, Gray Collar	ü		ü	ü			ü		ü		ü	ü	ü
Assurity	Gray/Blue Collar/Middle Income	ü				ü	ü	ü						
Fidelity Securty	Impaired Health Risks	ü					ü							
Illinois Mutual	Gray/Blue Collar/Middle Income	ü			ü			ü						
Lloyds - IDU Inc.	Excess Coverage & Impaired Risk	ü					ü	ü	ü	ü	ü	ü	ü	
Lloyds - Petersen Int'l	Excess Coverage & Impaired Risk	ü	ü				ü	ü	ü	ü	ü	ü	ü	
Principal	White Collar, Medical Field	ü	ü		ü			ü	ü	ü	ü	ü	ü	
Standard	White Collar, Medical Field	ü		ü				ü	ü			ü	ü	ü

